

## LACROIX Group Revenue of Financial Year 2017-2018

*(Released 12/11/18 after trading hours)*

### Revenue growth of 6.1%

The LACROIX group posts a stable revenue for Q4 amounting to €109.3M. The annual revenue of the LACROIX Group shows a significant growth of 6.1% reaching €468.4M.

in €T	2018.09		2017.09		VAR
	Period	Cumulative	Period	Cumulative	Cumulative
Q1	116,530	116,530	106,028	106,028	9.90%
Q2	121,247	237,777	114,631	220,659	7.80%
Q3	121,243	359,019	110,789	331,448	8.30%
Q4	109,337	468,356	109,780	441,228	6.10%
<b>Total</b>	<b>468,356</b>		<b>441,228</b>		<b>6.10%</b>

As mentioned when the half-year results were released at the end of June, this growth was slower than initially forecast. In particular, the revenue in Q4 was temporarily affected by WLTP.

The group shows nevertheless a significant growth with the following highlights over the period:

- Continued growth in the sale of road infrastructure equipment (+7.0%), driven by Traffic management (+10.7%) and street lighting (+7.4%), and supported by the return to sales growth for road signs equipment (+5.5%)
- The growth in the sale of water and energy infrastructure equipment (+3.4%), driven by exports (+14.5%)
- Return to a dynamic growth (+6.2%) over the year in the sale of electronic equipment for third parties, despite a more moderate growth in Q4.

This level of growth enables the Group to confirm that the targeted Profit from Operating Activities will be achieved.

Revenue per business area:

in Million Euros	<b>30.09.2018</b>	30.09.2017	VAR
LACROIX Electronics	329.6	310.2	+ 6.2%
LACROIX Sofrel	40.3	39.0	+ 3.4%
LACROIX City	98.4	92.0	+ 7.0%
<b>TOTAL LACROIX Group revenue</b>	<b>468.4</b>	441.2	<b>+ 6.1%</b>

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Next financial press release: 2017/2018 results: 20<sup>th</sup> December after trading hours.

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